



Claudia Keser

Professor of Microeconomics
Department of Economics
Georg-August-Universität Göttingen
Platz der Göttinger Sieben 3
D-37073 Göttingen, Germany
Phone: +49-(0)551- 39 27336
Mobile: +49-(0)1752628925
E-mail: ckeser@uni-goettingen.de

Academic education and scientific degrees

1995 – 2000 Economics, Habilitation, University of Karlsruhe
1986 – 1992 Economics, Doctoral Degree, University of Bonn and European Doctoral Programme in Quantitative Economics
1985 – 1986 Economics, Master, Catholic University of Louvain-la-Neuve
1980 – 1985 Economics, Diplom, University of Konstanz

Scientific career

Since 2008 Professor (W3) University of Göttingen, Germany
2008 Senior Researcher, University of Magdeburg, Germany
2007 – 2008 Senior Researcher, German Institute for Economic Research / DIW Berlin, Germany
2001 – 2007 Research Staff Member, IBM Thomas J. Watson Research Center, New York, USA
1999 – 2000 Feodor Lynen Fellow of the Alexander von Humboldt Foundation, Centre Interuniversitaire de Recherche en Analyse des Organisations (CIRANO), Montreal, Canada
1998 Visiting Professor (February), Groupe d'Analyse et de Théorie Économique (GATE), Université Lumière, Lyon, France
1996 Visiting Professor (April), Faculté des Sciences Économiques et de Gestion, Université Louis Pasteur, Strasbourg, France
1995 – 2001 Wissenschaftliche Mitarbeiterin (C1), University of Karlsruhe (Karlsruhe Institute of Technology), Germany
1995 Attachée Temporaire d'Enseignement et de Recherche, Institut d'Etudes Politiques, Université Robert Schuman, Strasbourg, France
1993 – 1995 Human Capital & Mobility Fellow of the European Commission, Tinbergen Institute and Universiteit van Amsterdam, The Netherlands

- 1993 Visiting Fellow (TRANSCOOP Fellowship, Alexander-von-Humboldt Foundation, January-February), Workshop in Political Theory and Policy Analysis, Indiana University, Bloomington, Indiana, USA
- 1992 Visiting Fellow (Ruhrgas Scholarship, 6 months), University of Bergen, Norway
- 1986 – 1993 Research Assistant (Prof. Dr. Dr. h.c. mult. Reinhard Selten), University of Bonn
- 1985 – 1986 Awardee of the German Academic Exchange Service (DAAD), first year in the European Doctoral Programme in Quantitative Economics, Center for Operations Research and Econometrics (CORE), Université Catholique de Louvain, Louvain-la-Neuve, Belgium

Awards and honors

- 2009 Best paper in a peer-reviewed journal 2008, Vereinigung der Freunde des DIW Berlin
- 1999 – 2000 Feodor Lynen – Research Scholarship, Alexander von Humboldt-Stiftung
- 1993 Heinz Sauermann-Preis for experimental economics (Dissertation), 1991/92

Editorial service

- 2016 Special issue of the German Economic Review in honor of Reinhard Selten's 85th birthday
- 2015 – 2018 Editor, German Economic Review

Other scientific activities

- 2016 Jury member, Joachim Herz Wirtschaftspreis 2016 (experimentelle Wirtschaftsforschung)
- 2016 Jury member, Schmölders-Preis 2016
- 2016 – 2017 Vorsitzende, Sozialwissenschaftlicher Ausschuss des Vereins für Socialpolitik
- Since 2012 Jury member, Prix Maurice Allais 2013, 2015, 2017, 2019, 2021
- Since 2009 Member, Ausschuss für Industrieökonomik des Vereins für Socialpolitik
- Since 2009 Member, Sozialwissenschaftlicher Ausschuss des Vereins für Socialpolitik
- 2009 – 2012 Forschungsprofessorin, DIW Berlin
- Since 2000 Associate fellow, CIRANO, Montreal

Publications in peer-reviewed journals

- Keser, C., Späth, M. (2021). The value of bad ratings: An experiment on distortions in reputation systems. *Journal of Behavioral and Experimental Economics* 95, No.101782
- Gaudeul, A., Keser, C., Müller, S. (2021). The Evolution of Morals under Indirect Reciprocity. *Games and Economic Behavior* 126: 251-277
- Keser, C., Montmarquette, C., Schmidt, S., Schnitzler, C. (2020). Custom-made health-care: An experimental investigation. *Health Economics Review* 10, No. 41
- Keser, C., Masclet, D., Montmarquette, C. (2020). Labor Supply, Taxation, and the Use of Tax Revenues: A Real-Effort Experiment in Canada, France, and Germany. *Public Finance Review* 48: 714-750
- Weimann, J., Brosig-Koch, J., Heinrich, T., Hennig-Schmidt, H., Keser, C. (2019). Public Good Provision by Large Groups – The Logic of Collective Action Revisited, *European Economic Review* 118: 348-363
- Keser, C., Özgümüs, A. (2018), Trust, Vulnerability and Trustworthiness. *Economics Letters* 163: 149-151
- Keser, C., Markstädter, A., Schmidt, M. (2017). Mandatory minimum contributions, heterogeneous endowments, and voluntary public-good provision. *Games and Economic Behavior* 101: 291-310
- Keser, C., Özgümüs, A., Peterlé, E., Schmidt, M. (2017). An Experimental Investigation of Rating-Market Regulation. *Journal of Economic Behavior and Organization* 144: 78-86

- Keser, C. and Gaudeul, A. (2016). Foreword: Special Issue in Honor of Reinhard Selten's 85th Birthday. *German Economic Review* 17: 277-283
- Kunte, S., Wollni, M., Keser C. (2016). Making it personal: breach and private ordering in a contract farming experiment, *European Review of Agricultural Economics* 44: 121-148
- Keser, C., Suleymanova, I., Wey, C. (2012). Technology adoption in markets with network effects: theory and experimental evidence. *Information Economics and Policy* 24: 262-276
- Keser C., Montmarquette C. (2011). Voluntary versus Enforced Team Effort. *Games* 2(3): 377-301
- Progrebna, G., Krantz, D., Schade, C., Keser, C. (2011). Words versus actions as a means to influence cooperation in social dilemma situations. *Theory and Decision* 71: 473-502
- Keser, C., Montmarquette, C. (2008). Voluntary contributions to reduce expected public losses. *Journal of Economic Behavior and Organizations* 66: 477-491
- Ehrhart, K.-M., Gardner, R., von Hagen, J., Keser, C. (2007). Budget processes: theory and experimental evidence. *Games and Economic Behavior* 59: 279-295
- Keser, C., Willinger, M. (2007). Theories of behavior in principal-agent relationships with hidden action. *European Economic Review* 51: 1514-1533
- Keser, C., Rullière, J.-L., Villeval M.-C. (2004). Le paradoxe de l'adhésion syndicale: une approche en termes de biens publics. *Economie et Prévision* 164-165: 81-92
- Willinger, M., Keser, C., Lohmann, C., Usunier, J.-C (2003). A comparison of trust and reciprocity between France and Germany: experimental investigation based on the investment game. *Journal of Economic Psychology* 24: 447-466
- Huang, H., Keser, C. Leland J., Shachat, J. (2003). Trust, the Internet and the digital divide. *IBM Systems Journal* 42: 507-518
- Keser, C. (2003). Experimental games for the design of reputation management systems. *IBM Systems Journal* 42: 498-506
- Berninghaus, S., Güth, W., Keser C. (2003). Unity suggests strength: an experimental study of decentralized and collective bargaining. *Labour Economics* 10: 465-479
- Berninghaus, S., Ehrhart, K.-M., Keser, C. (2002). Conventions and local interaction structures: experimental evidence. *Games and Economic Behavior* 39: 177-205
- Keser, C., van Winden, F. (2000). Conditional cooperation and voluntary contributions to public goods. *Scandinavian Journal of Economics* 102: 23-39
- Keser, C., Willinger, M. (2000). La théorie des contrats dans un contexte expérimental: un survol des expériences sur les relations principal-agent. *Revue d'Économie Industrielle* 92: 237-253
- Keser, C., Willinger, M. (2000). Principals' principles when agents' actions are hidden. *International Journal of Industrial Organization* 18: 163-185
- Keser, C. (2000). Cooperation in symmetric duopolies with demand inertia. *International Journal of Industrial Organization* 18: 23-38
- Keser, C., Gardner, R. (1999). Strategic behavior of experienced subjects in a common pool resource game. *International Journal of Game Theory* 28: 241-252
- Berninghaus, S., Ehrhart, K.-M., Keser, C. (1999). Continuous-time strategy selection in linear population games. *Experimental Economics* 2: 41-57
- Berninghaus, S., Ehrhart, K.-M., Keser, C. (1998). New directions in experimental coordination games. *Homo Oeconomicus* 15: 93-106
- Keser, C., Ehrhart, K.-M., Berninghaus, S. (1998). Coordination and local interaction: experimental evidence. *Economics Letters* 58: 269-275
- Keser, C. (1996). Voluntary contributions to a public good when partial contribution is a dominant strategy. *Economics Letters* 50: 359-366

Keser, C. (1993). Some results of experimental duopoly markets with demand inertia. *Journal of Industrial Economics* 41: 133-151

Monographs

Keser, C. (1992). Experimental duopoly markets with demand inertia: game-playing experiments and the strategy method, *Lecture Notes in Economics and Mathematical Systems*, Vol. 391, Springer

Articles in books and proceedings

Keser, C., Kliemt, H. (2021). The strategy method as an instrument for the exploration of limited rationality in oligopoly game behavior (Strategiemethode zur Erforschung des eingeschränkt rationalen Verhaltens im Rahmen eines Oligopolexperimentes) (by Reinhard Selten). In: G. Charness und M. Pingle, *The Art of Experimental Economics - Twenty Top Papers Reviewed*, Routledge, London, New York, 30-36

Berninghaus, S. Keser, C, Vogt B. (2010). Strategy choice and network effects. In: A. Ockenfels and A. Sadrieh (Eds.), *The Selten School of Behavioral Economics: A collection of Essays in Honor of Reinhard Selten*, Springer, Berlin Heidelberg, 89-109

Keser, C., Paleologo, G. (2009). Experimentelle Untersuchung von Großhandelspreisverträgen: Der einfache Großhandelspreis. In: W. Franz, W. Güth, H.-J. Ramser and M. Stadler (Eds.), *Experimentelle Wirtschaftsforschung*, Wirtschaftswissenschaftliches Seminar Ottobeuren Vol. 38, 173-187

Cheng, P.-C., Rohatgi, P., Keser, C., Karger, P.A., Wagner, G.M., Reninger, A.S. (2007). Fuzzy multi-level security: An experiment on quantified risk-adaptive access control. *IEEE Symposium on Security and Privacy 2007*, 222-230

Jøsang, A., Keser, C., Dimitrakos, T. (2005). Can we manage trust? Lecture Notes in Computer Science 3477, Trust Management 3rd International Conference, *iTrust 2005 Proceedings*, Springer, Heidelberg, 93-107

Keser, C., Willinger, M. (2002). Experiments on moral hazard and incentives: Reciprocity and surplus sharing. In: E. Brousseau and J.-M. Glachant (Eds.), *The Economics of Contracts: Theories and Applications*, Cambridge University Press, Cambridge, UK, 293-312

Keser, C. (2002). Cooperation in public goods experiments. In F. Bolle and M. Lehmann-Waffenschmidt (Eds.), *Surveys in Experimental Economics: Bargaining, Cooperation, and Election stock markets*, Physica, Heidelberg, 71-90

Keser, C., Olson, M. (1996). Experimental examination of the declining-price anomaly. In: V.A. Ginsburgh and P.M. Menger (Eds.), *Economics of the Arts*, North-Holland, 151-175

Working papers

Weimann, J., Brosig-Koch, J., Heinrich, T., Hennig-Schmidt, H., Keser, C. (2022). CO₂ Emission Reduction – Real public good provision in the laboratory by large groups. Research Paper, revised version submitted to *Journal of Economic Behavior and Organization*

Keser, C., Rau, H. (2022). Policy Incentives and Determinants of Citizens' COVID-19 Vaccination Motives, University of Göttingen Working Paper in Economics, No. 434

Keser, C., Späth, M. (2021). Charitable giving: framing and the role of information. CIRANO Scientific Series 2021s-23

Keser, C., Müller, S., Peterlé, E., Rau, H. (2018). Bargaining and the Role of Negotiators' Competitiveness. cege Discussion Paper, No 341

Gaudeul, A., Keser, C. (2017). The Social Preferences of Democratically Elected Decision Makers and the Conflict between Wealth Generation and Distribution. cege Discussion Paper, No. 327

Keser, C., Markstädter, A. (2014). Informational Asymmetries in Laboratory Asset Markets with State-Dependent Fundamentals. cege Discussion Paper, No. 207

Keser, C., Kimpel, G., Oestreicher, A. (2014). The CCCTB Option - An Experimental Study. cege Discussion Paper, No. 199

Keser, C., Peterlé, E., Schnitzler, C. (2014). Money Talks - Paying Physicians for Performance. cege Discussion Paper, No. 173

Keser, C., Markstädter, A., Schmidt, M., Schnitzler, C. (2014). Social Costs of Inequality - Heterogeneous Endowments in Public-Good Experiments. cege Discussion Paper, No. 217.

Keser, C. (2000). Le financement des biens publics par des contributions volontaires : une évaluation à l'aide de l'économie expérimentale. CIRANO Scientific Series 2000s-37

Keser, C. (2000). Strategically planned behavior in public goods experiments. CIRANO Scientific Series 2000s-35

Keser, C., Vogt, B. (2000). Why do experimental subjects choose an equilibrium which is different from the one which is neither risk nor payoff dominant? CIRANO Scientific Series 2000s-34

Ehrhart, K.-M., Keser, C. (1999). Mobility and cooperation: on the run. CIRANO Scientific Series 99s-24

Other publications

Organisationsformen jenseits des Marktes (with R. Paquin and C. Wey), Spektrum der Wissenschaft, Dec. 2009 (English version: Beyond Market Wisdom, Humboldt Kosmos 94/2009)

Auf der Suche nach einem besseren Verständnis ökonomischen Verhaltens – Reinhard Seltens wissenschaftlicher Werdegang, economag.de 11/2008

Experimentelle Wirtschaftsforschung kann Verbraucherpolitik unterstützen, Wochenbericht des DIW Berlin 23/2008