



Exit-Processes in Development Cooperation

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starting point

- latest reform process in German development cooperation (DC)
 - increasing coherence and efficiency through geographical, thematic, instrumental concentration
- since the 2000s at (inter-)national level:
 - (commitment to) increasing concentration of bilateral official DC
- concentration processes generally entail processes of withdrawal = *exit*



Background

chances of exits

strengthening development policy engagement

- in thematic areas promising greater effectiveness
- in partner countries characterised by good governance



risks of exits

negative consequences for

- intended/ achieved impacts
- dialogue between donor and (former) partner country
- reputation of the donor



What did we do?

object of our study

- donor-initiated exit processes in bilateral official DC at the level of
 - countries = complete withdrawal
 - sectors and instruments = withdrawal from individual aspects of DC
- not necessarily reducing the intensity of DC



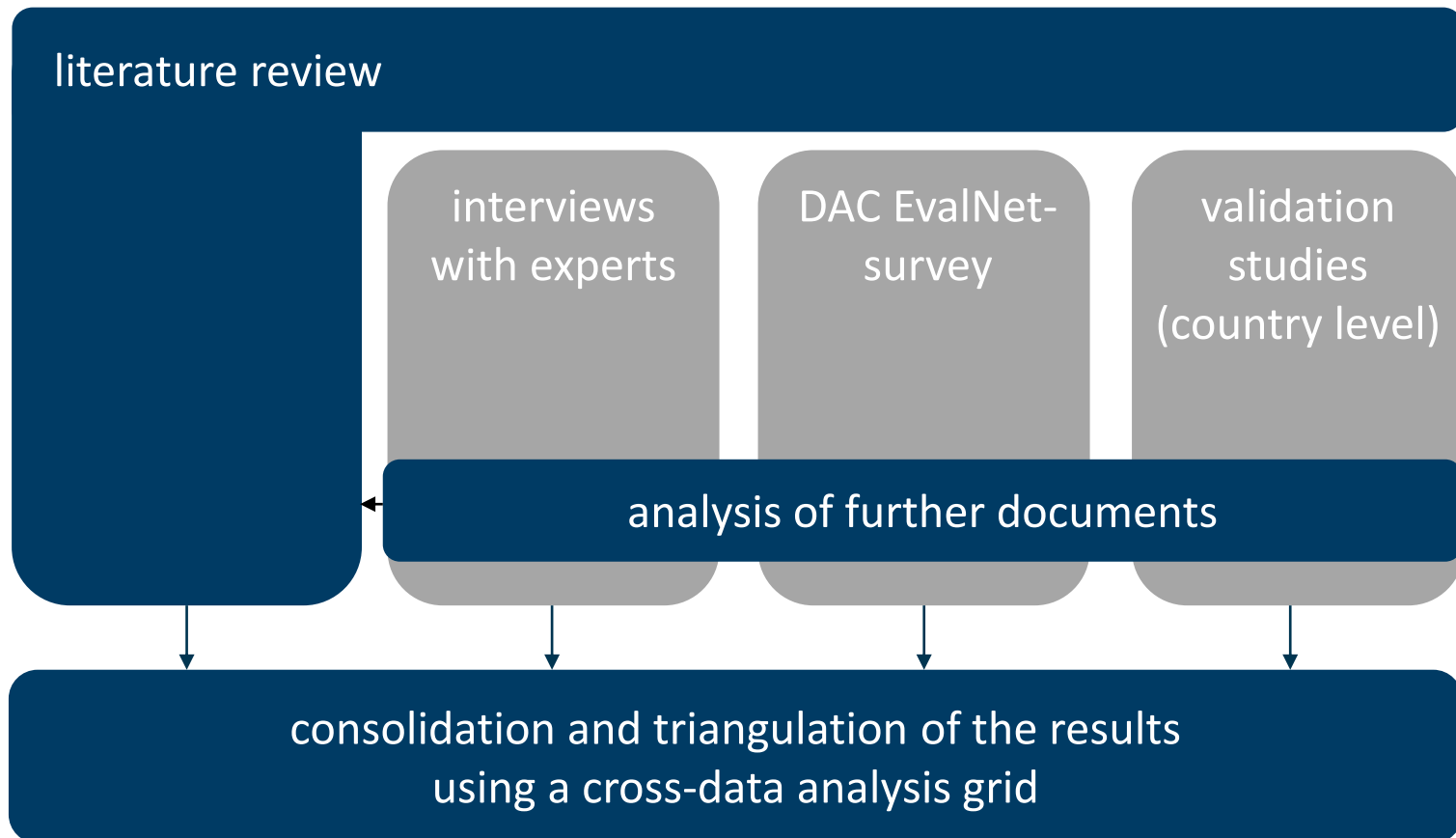
objectives of our study

- processing evidence on exit-processes
- identifying evidence gaps
- recommendations for German DC



What did we do?

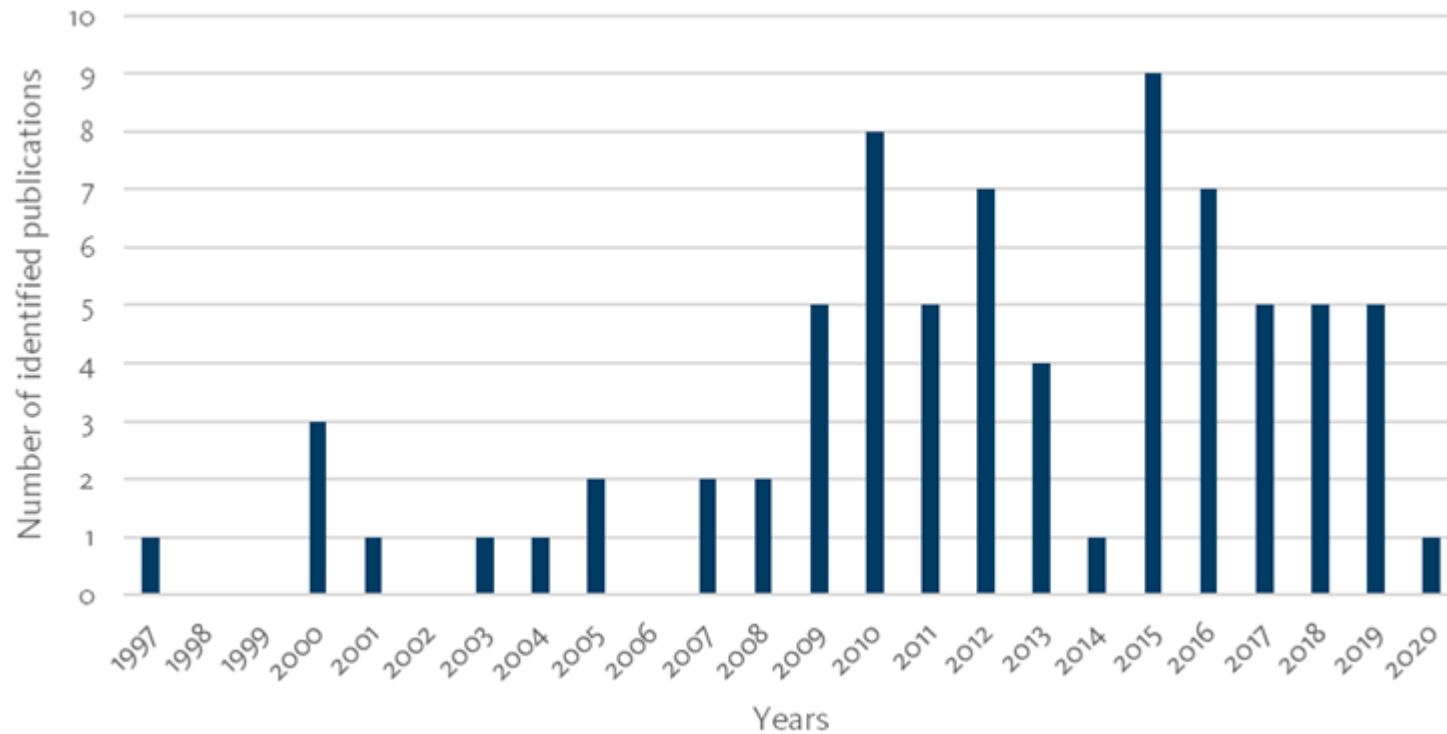
methodological procedure



What did we learn?

in general

- little (inter-)national evidence on exit processes



What did we learn?

in general

- specific context influences the course of an exit process
- partner side as a key element
 - but only rarely included
- planned approach from the beginning
 - in practice exit strategies are uncommon



What did we learn?

in detail

key elements of an exit process:

- communication as early as possible
 - involving stakeholders as early as possible
 - handover to other donors and/ or to the partner actors
 - division of labour among the actors engaged in German DC
- “guide” that will help with steering exit processes by referring to these key elements



Thank you for your attention!